



# Superior Network Solutions

## SuperiorNet.us



### We Welcome Comparison

We include our free Superior Benefit Package with every purchase. Use the below Benefit Checklists and our Pricelist to compare us to any other Phoenix area business. We also offer free advice before you make a purchase. Call us today for a no obligation consultation, or if you have any questions about our benefits.

### Benefit Checklist for Service

- Service Price Lock: We prepare the invoice and submit it to you before the service begins. You approve the invoice and pay on our secure Square website or in person by check or credit card before we begin. We do not try to up-sell you so you pay more on an invoice submitted after the service. We also offer payment after the service if you prefer.
- Service Price Match: We match service prices from any comparable Arizona licensed business. Please call us for price and licensed business verification.
- Service Engineer: Other businesses charge extra for services performed by their senior staff. Our certified professional engineers perform all services at no extra cost to you.
- Service Support: We include free phone technical support for 30 days for all equipment purchased from us. This includes all routers, switches, computers, printers, and other equipment.
- Service Wireless Scans: Free wireless network signal scans to determine precise wireless settings for all installed wireless equipment.
- Service Multiple Networks: Free setup of multiple guest and internal wireless networks for all installed wireless equipment.
- Service Rating: We have an A+ rating from the Better Business Bureau so you can purchase equipment or services without worrying about Customer Service.



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### Benefit Checklist for Equipment

- Equipment Price Lock:** All equipment purchases are pre-paid. We prepare the invoice and submit it to you before we order the equipment. You approve the invoice and pay on our secure Square website or in person by check or credit card. You know the final equipment price to the penny.
- Equipment Price Match:** We match equipment prices from any comparable Arizona licensed business if it is available from our suppliers for that price. Please call us for price and licensed business verification.
- Equipment Engineer:** Other businesses charge extra for recommendations from their senior staff. Our certified professional engineers provide all equipment recommendations at no extra cost to you.
- Equipment Quality:** Superior Network Solutions receives equipment specials offers everyday from our business-only suppliers on equipment that superior to local big box store equipment. We sell you that superior equipment for the same price as local generic equipment with applicable supplier pricing.

### Check Reviews Before You Buy

Please check out reviews for a business online before you spend your hard earned money. You may be surprised what their customers have to say about their experience with that business. Here is the most highly rated consumer website: <http://www.consumeraffairs.com>

Here is an example for customers who never search for reviews. This is the Consumer Affairs page where Geek Squad earned 1 of 5 stars after 800 reviews: [http://www.consumeraffairs.com/retail/best\\_buy\\_geek\\_squad.html](http://www.consumeraffairs.com/retail/best_buy_geek_squad.html)

Click below for an example on how to search for reviews on Google: <https://www.google.com/search?q=Geek+Squad+reviews>

### Check Licenses Before You Buy

Verify quotes are from an actual business. Many call to take advantage of our price match policy for service and equipment. Many are from an unlicensed and untaxed business. Use the State of Arizona license search to check any business license: <http://ecorp.azcc.gov/Search>



# Current Price List

September 22, 2016

(602) 788.1338



## Rate and Equipment Survey

We regularly survey the licensed commercial and residential businesses in Phoenix to determine our current service rates and equipment prices.

## Estate Service

Our recent surveys reveal that a growing number of local businesses no longer service estates. Superior enjoys the challenge of servicing estates that are more complex than small businesses. Superior does not charge a premium for estates and applies business rates.

## Business and Estate

Item	Competitors	Superior	We Save You Money
Business Trip Charge	\$89.99	\$69.99	Save \$20 per trip.
Business Trip Charge – New Client	\$89.99	\$59.99	Save \$30 first trip.
Business Labor Hourly	\$169.99	\$99.99	Save \$70 per hour.
Business Labor Hourly – New Client	\$169.99	\$89.99	Save \$80 first hour.
Business Labor Hourly – Emergency	\$199.99	\$129.99	Save \$70 per hour.
Business Service – Diagnostic	\$169.99	\$99.99	Save \$70. Flat fee no hourly.
Business Service – Diagnostic Crestron	\$189.99	\$149.99	Save \$40. Flat fee no hourly.
Business Service – Monthly Service Plan	\$79.99	\$49.99	Save \$30. Call for details.
Business Service Wi-Fi x 1 Installation	\$179.99	\$149.99	Save \$30. Flat fee no hourly.
Business Service Wi-Fi x 2 Installation	\$359.99	\$249.99	Save \$110. Flat fee no hourly.

## Residential Home

Item	Competitors	Superior	We Save You Money
Home Trip Charge	\$79.99	\$59.99	Save \$20 per trip.
Home Trip Charge – New Client	\$79.99	\$49.99	Save \$30 first trip.
Home Labor Hourly	\$129.99	\$89.99	Save \$40 per hour.
Home Labor Hourly – New Client	\$129.99	\$79.99	Save \$50 first hour.
Home Labor Hourly – Emergency	\$149.99	\$109.99	Save \$40 per hour.
Home Service – Diagnostic	\$89.99	\$49.99	Save \$40. Flat fee no hourly.
Home Service – Smart TV Configuration	\$99.99	\$84.99	Save \$15. Flat fee no hourly.
Home Service Wi-Fi x 1 Installation	\$149.99	\$99.99	Save \$50. Flat fee no hourly.
Home Service Wi-Fi x 2 Installation	\$299.99	\$169.99	Save \$130. Flat fee no hourly.